



**ISSUE 08**  
**RECOGNITION/ MOTIVATION**  
**LEADERNOTES**

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In order to maintain a respectable leadership position, the leader must be a good motivator. Without good motivation skills the leader could have difficulty getting people involved in certain events. Keep in mind; a leader must not forget to recognize a person for their contribution after they have participated!

## The Seven Principles of Motivation

- 1) **Desire-** In order to accomplish something you must have the desire to do so. Fix whatever it is in your mind in exact detail, and then write it down on paper so it is very clear. Once you make the decision in writing, begin making a plan of action and a set a deadline to aim for.
- 2) **Faith-** Having faith in the outcome is a highly important principle. Be persistent in attaining your desire; continue to affirm what you want to yourself by repeating it to yourself. Faith can be projected by imagining yourself already accomplishing the task you desire.
- 3) **Imagination-** You must have imagination to see what you want and know you can achieve it.
- 4) **Planning-** An organized method of planning is a must. You can't accomplish everything by yourself, so the more people you can organize together to help the more information you will have available to you to meet your goal.

- 5) **Decision Making-** You must be able to make a decision. Not being able to make a firm, confident decision is one of the most popular causes of failure. Never make an important decision without obtaining all the facts first. It is better to postpone a major decision until all the information is made available.
- 6) **Persistence-** Having persistence allows you to develop a positive attitude. Persistence means you know what you want and you are willing to work for it. It also means you believe you can achieve your goals and won't stop until they have been accomplished.
- 7) **The Subconscious Mind-** This is the ultimate key to success. The most important part about this principle is being able to understand and use your subconscious mind. Your subconscious will allow you, if used properly, to solve problems and achieve anything you strongly desire.

## Saying Thank You

Showing appreciation to a member is one of the strongest methods of motivation. Write a small note of appreciation and hand it to the person after a meeting, or simply pull them aside and express your appreciation in person. These simple strategies can make a world of difference in that person's attitude and drive.

Simply saying thank you means a lot more to a person than many people think. Acknowledging people's hard work even with those simple two words...

- 1) Encourages people to work harder.
- 2) Creates a more positive work environment.
- 3) Just makes someone's day brighter.

Make sure the thank you is sincere though, a sarcastic thank you can be viewed even worse than remaining silent.